

Bubs Bazaar Information Pack for Stallholders

Your Stall Hire- includes

1. 1 table, sized 1.80 X 0.60 meter
2. 1 chair, there are extra chairs available if you need for your friend/helper.
3. The overall stall space including table be 4 x 1.5 meter.
4. Entry/Access for yourself and 1 helper
5. Staff to assist
6. Market in excellent and well known indoor venues
7. Public Liability Insurance included
8. Choice of stall

The Details

Arrival & Set-Up

1. When you arrive in the morning please park where convenient for you but do only park where permitted. Be mindful of others.
2. Doors for un-loading will open at 7:30, sometimes a bit earlier if we are ready too. 8:30 we will close the doors- you should and need to be all in by that time so it will allow you to finish setting up and for us to make sure everything is in order before we open for our shoppers.

Your Stall

1. There will be 2 stall holder stickers for you and your helper on your table. Please, when arriving the first time into the hall at your table, take the sticker and wear it. This way we can easily check that only stall holders are on the floor during set-up. If you bring your children to help that is great, they do not need a sticker but have them please either stay at your stall or in your company at all times. Should you bring a 3rd adult to help please ask us for an additional sticker.
2. When setting up your stall please ensure your table number is somewhere prominently displayed- this way shoppers can easily find you. Do not put them under the table.
3. Stall allocations- where you booked is where you will be. It is and will be very unlikely that we have to move you on the day. Usually such changes would happen before but can be last minute.
4. Clothes Racks and additional tables are allowed to bring along and set up as long as you stay within your space allocated and do not inconvenience any of your neighbor stall holders. We can, if you have only clothes racks, upon request remove the table.

Opening and Finish Times

1. 9am we will open the doors to our shopper and we finish at 12:00pm.
2. Please, if you feel you need to leave the market because you have sold out or for any other reason than notify our staff- just so that we know you are ok.
3. Any unwanted items or rubbish must be placed in the bins provided or taken away by you. Please leave your stall the way you found it.

Items You Sell

1. All items you sell should be clean, of good quality, undamaged and functional.
2. No items shall be sold at our Bub's Bazaar market that are dirty, rusted, damaged, broken, incomplete, not functional, out of date, not legal or in any other form, shape or meaning be unfit for sale.
3. Market staff will be checking and possibly refusing the display and sale of any items that are found to be unfit for sale.
4. Car Seats that have been involved in an accident must not be sold- nowhere and should be destroyed. Car seats that are out of date will not be accepted.
5. Bubs Bazaar reserve the right to refuse and prohibit the sale of any items not being deemed fit for sale.

The Large Items

- Will be kept at your stall, there is no large items area currently and until further notice.

Other

1. Floors need to be taken care of and scratching of the same by dragging crates or goods will result in the stallholder having to pay for the resurfacing
2. Food & Drink are available.
3. Toilets and Disabled access is available
4. EXIT Doors shall not be obstructed for any reason or at any time.
5. Table cloth should be used to cover your table, and make it look nicer.
6. Refunds are not available- please choose wisely.

Here some quick tips for selling with more success

- Do not overprice, be reasonable and consider age of the item and current fashion as well as specials in the big retail stores at the moment.
Of course should you not undersell but you have to compare your product and brand vs. same and similar brands and models.
- Anything you sell should be of clean, without defects, fully functional and well presented. Like clothing should be clean and fresh. Odors of closet, mothballs, cooking or even smoke is a big No No!
- Your stall set up and presentation; a nice table cloth to start with and then if possible have tiers made from your boxes and items presented nicely, folded, in order. Avoid clusters and a messy set-up, make it easy for customers that when they looking at tops they see all the tops and not tops with books or dresses mixed making it confusing for the shopper and will create more mess.
Clothes racks can be great for displaying those lovely dresses, and if you have a lot of one type then why not have some tubs in front of your table with items like 'all shorts \$2'!
- Consider the season and what you selling. You will get better money for a summers dress after autumn and in spring. Or selling those lovely Kids boots be more appropriate to sell after the summer. As for every season shoppers will budget and organize forward.
- Only sell what you would buy yourself- quality and good conditions.
- Price your items clearly and visible.
- Come prepared, bring plenty of small change and have plastic bags.
- Now be ready- when the customers come in be there, just don't sit in your chair and wait for them to contact you- make sure they notice you, say hi, let them browse and give them some space but be ready to answer their question, always smile and be nice when you tell them you won't go down on your price, you'll have a chance they come back.

Unsure or have questions? Please feel free to contact us.

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